**Energy security and** infrastructure projects (how to maximize benefits for all participants of cross-border EU gas value chains by effectively covering market demand for transportation capacities within 3rd Energy Package framework)

#### Dr. Andrey A.Konoplyanik,

Professor, Chair "International Oil & Gas Business", Russian State Gubkin Oil & Gas University (Moscow, Russia)

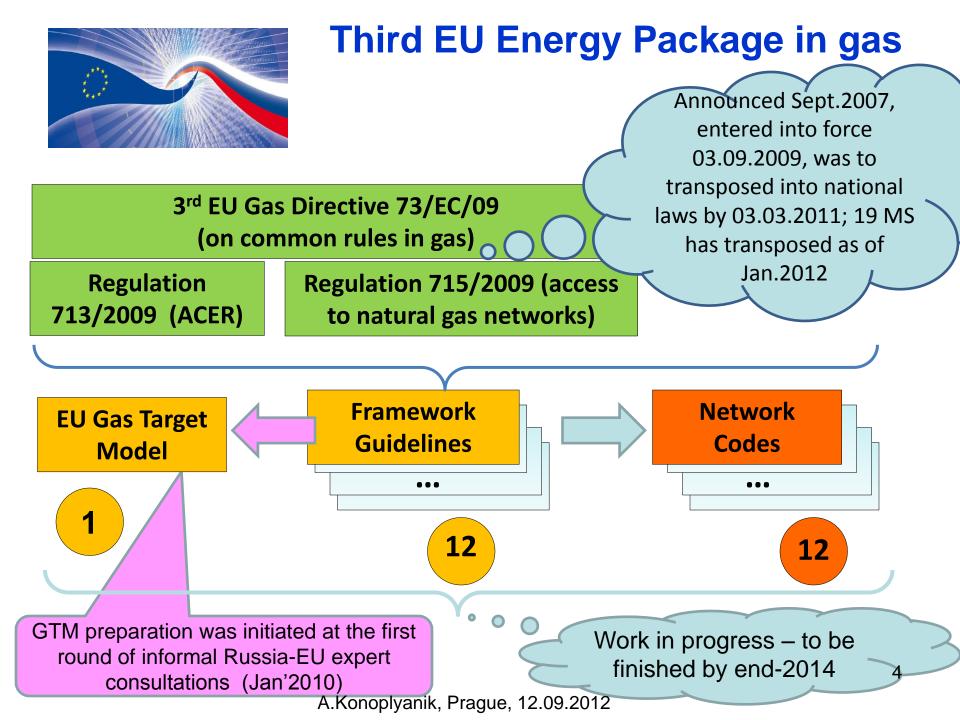
Presentation at the 5<sup>th</sup> Central European Gas Congress, Prague, Czech Republic, 11-12 September 2012 Based, inter alia, on Walter Boltz's & Andrey A.Konoplyanik's joint presentations at the EU-Russia Gas Advisory Council (GAC) meetings (Vienna, 2012) & on their presentations at the regular rounds of the EU-Russia informal expert consultations (Consultations) on the open issues of implementation of the Third EU Energy Package (Vienna-Moscow, 2011-2012)

(W.Boltz & A.Konoplyanik are co-chairs of GAC Work Stream 2 (Internal Markets) & coordinators of Consultations)



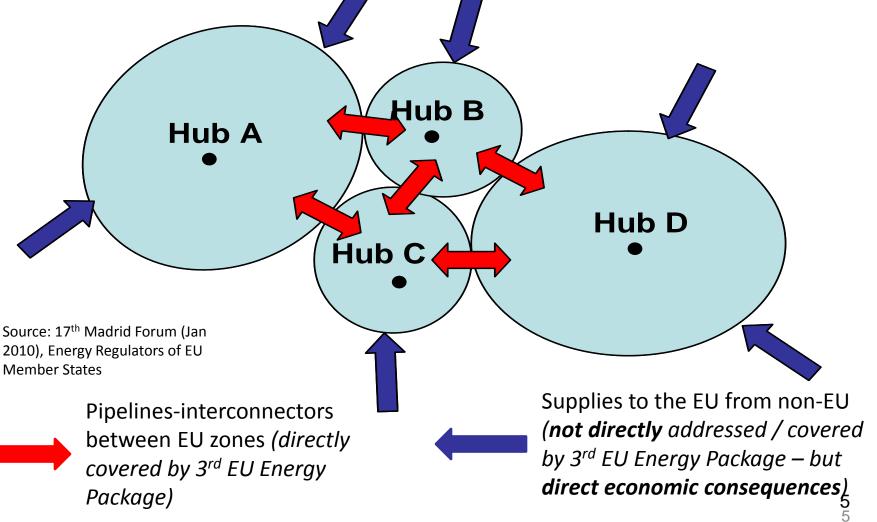
**Energy Security & infrastructure development: key economic consideration** 

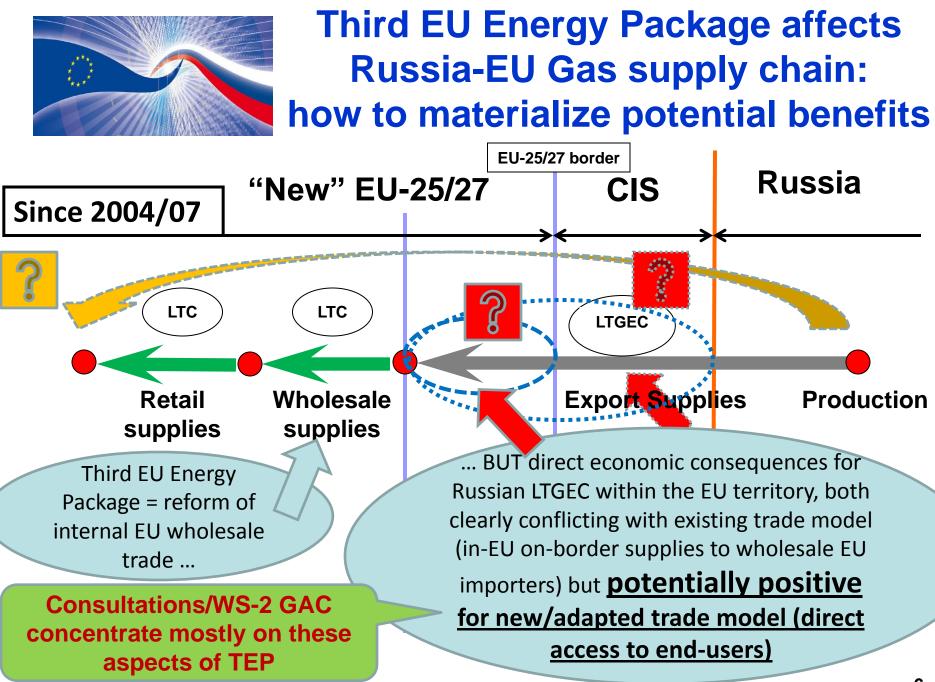
 Energy Charter Secretariat for 2006 G-8 Summit on energy security: one of the key economic considerations – to escape unnecessary (non-justified), excessive investment decisions, incl. in energy infrastructure





Third EU Energy Package changes EU internal gas market architecture (entry-exit zones with virtual trading points/hubs)





Proposal on the "hybrid" EU gas market model under GTM (for joint discussion & consideration)

#### Long-term supplies (firm contracts, main/basic demand load):

More flexible LTGEC (re off-taking of contractual volumes & pricing formulas & price review rules)

 long-term access to transportation capacity for full duration & volume of LTGEC (open seasons)

+ modified pricing formulas linking gas to its replacement fuels (indexation not only to petroleum products => coal, RES, etc.)

Short-term supplies (interruptible contracts, additional/semi-peak & peak demand load):

Spot contracts (delivery & trading)

+ exchange pricing (futures, gas indexes, forward curves)

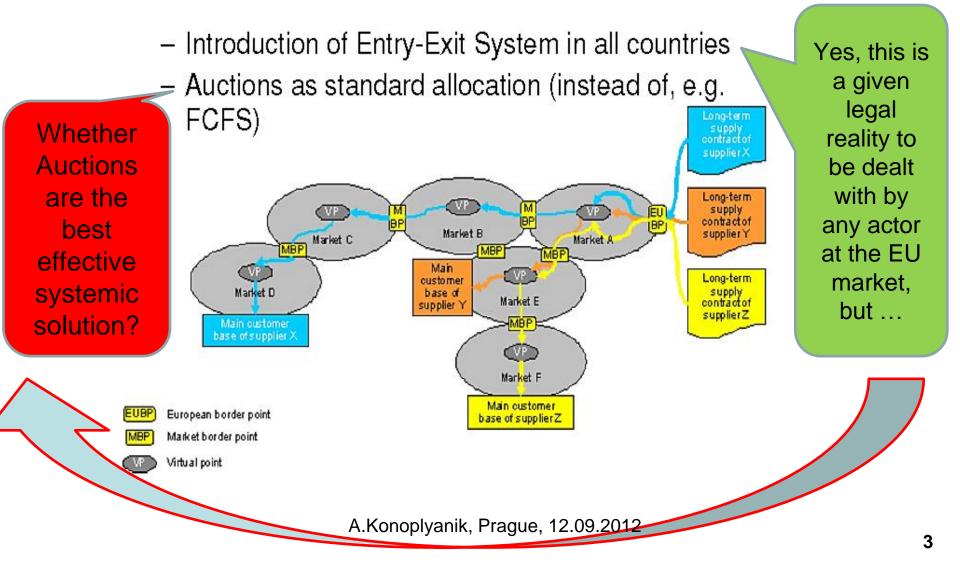
A.Konoplyanik, Prague, 12.09.2012

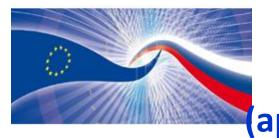
Initially GTM did not consider risks & uncertainties for this market segment => these questions have been added on a step-by-step basis in result of RF-EU informal expert Consultations

Initial drafts of GTM covered only this segment of gas market, long-term long-distant supplies and related risks & uncertainties stayed beyond consideration of justified concerns of market participants



#### Long Distance Capacity bookings in the EU Regulatory Framework (appeared in GTM in result of Consultations)

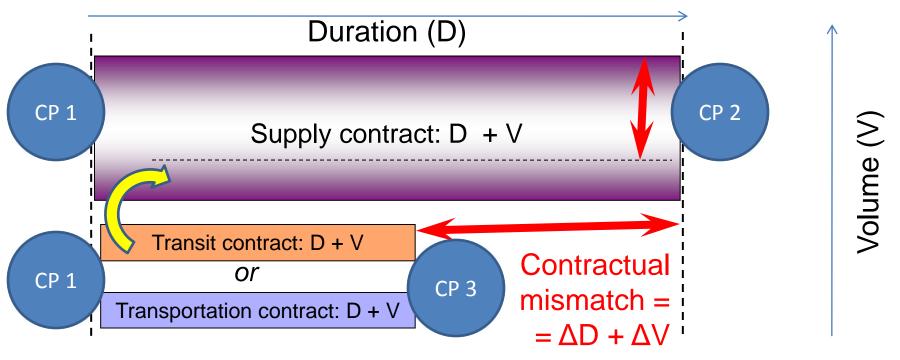




Long Term Capacity bookings in the EU Regulatory Framework appeared in GTM in result of Consultations)

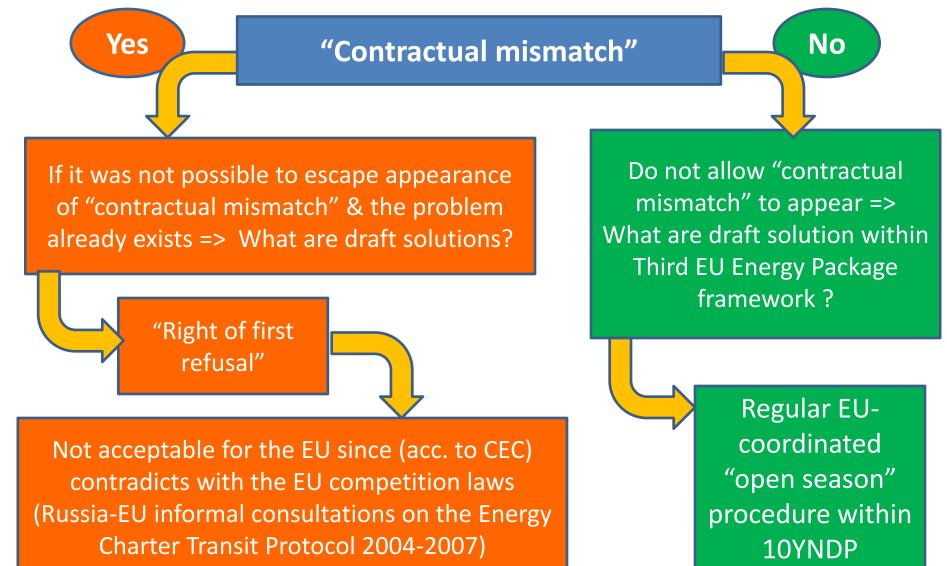
Fine, though worsen pipeline FG CAM reserves (at least) 10% for ROR short-term, i.e. 90% can be booked on long-term Basis 10% <1yr Fine, validates LTGEC Capacity can be booked and structured for 15 years in advance 90% up to (cf. ENTSOG NC) Fine, prevents 15yrs contractual mismatch Inclusion of "incremental capacity"? [FG CAM: Coherence] Alternative: Draft proposal on EU-coordinated Open Season procedure as integral instrument of systemic (existing + incremental) capacity development A.Konoplyanik, Prague, 12.09.2012

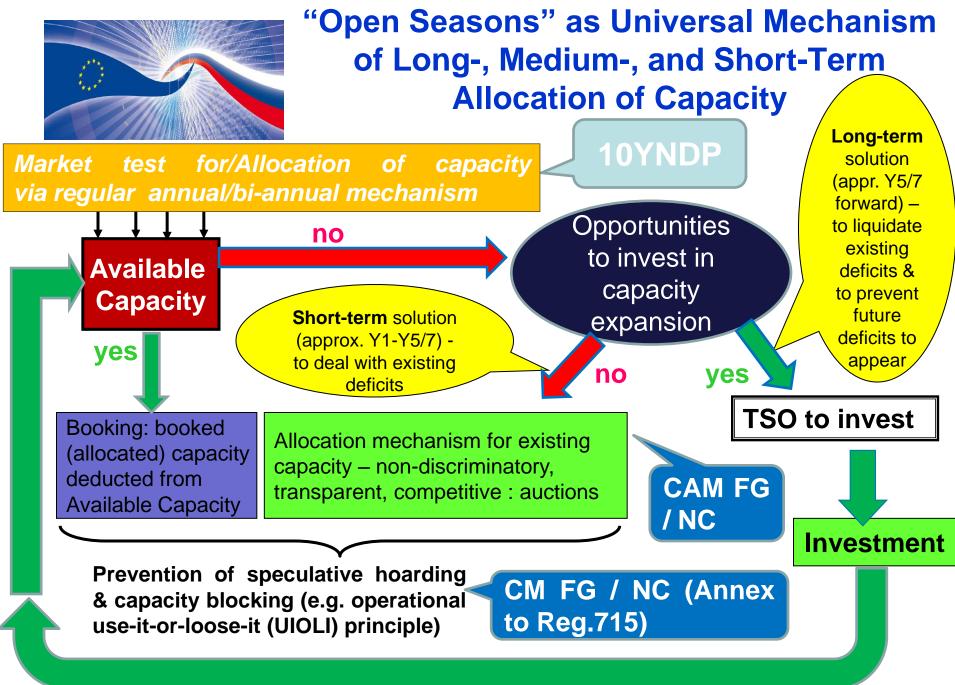
#### **Contractual Mismatch Problem**



**Contractual mismatch:** between duration/volumes (D/V) of long term supply/delivery contract (LTGEC; CP1-CP2) and transit/ transportation contract (CP1-CP3); the latter is integral part to fulfill the delivery contract => risk non-renewal transit/ transportation contract => risk non-fulfillment supply/delivery contract. **Core issue:** guarantee of access to/creation of adequate transportation capacity for volume/duration of long term contracts

### Contractual mismatch: from "Right of First Refusal" to "Open Seasons"







What provisions of the Third Energy Package are supportive for EU-wide coordinated "Open Seasons" 9/73/EC Regulation (EC) 715/2009

## Directive 2009/73/EC

- Art. 13.1(a), 13.2, 13.4
- Art. 14
- Art. 17 (e,f,g)
- Art. 22
- Art. 35.2
- Art. 36.6,
- Art. 41.1(g)
- Art. 42.2(a)
- Art. 52.1(d)

A.Konoplyanik, Prague, 12.09.2012

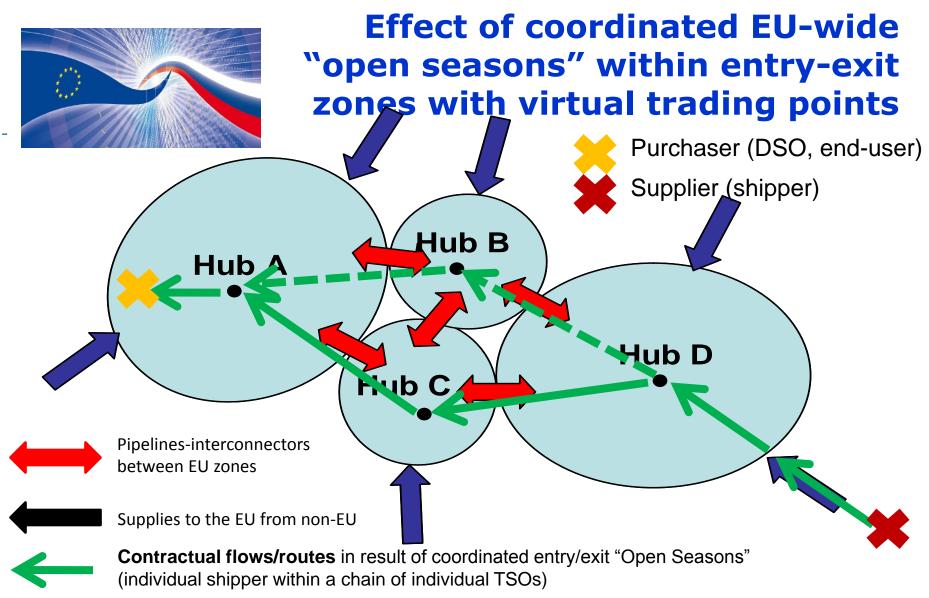
"TSOs *must* build infrastructure to satisfy all economically reasonable and technically feasible capacity demand."

- Art. 4
- Art. 8.3(b)
- Art. 12.1, 12.2
- Art. 16.2(a), 16.5
- Art. 18.1, 18.3

#### PLUS: GGPOS-2007

 Esp. Sect. 4.1 4.2 (esp. if "sponsor" = TSO)

(<u>See also:</u> "Memorandum on TSOs Obligations to Invest in Capacity" prepared by the Russian side of WS-2 for GAC 25.04.2012 meeting)





Possible **factual physical flows/routes** (deviation from contractual flows) in result of IT-based coordination between individual TSOs aimed at maximizing use of available capacities and escaping building excessive capacities; difference in transportation costs is cleared within / between TSOs with no involvement of (effect on) shippers 14



# Thank you for your attention

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